REPORT AND FINANCIAL STATEMENTS December 31, 2024



## INDEPENDENT AUDITOR'S REPORT

#### To the Board of Directors of World Blind Union

We have audited the financial statements of World Blind Union (the "organization"), which comprise the statement of financial position as at December 31, 2024, and the statements of operations, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the organization as at December 31, 2024, and its financial performance and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations ("ASNPOs").

## **Basis for Opinion**

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with ASNPOs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

# **INDEPENDENT AUDITOR'S REPORT** (continued)

In preparing the financial statements, management is responsible for assessing the organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the organization's financial reporting process.

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control.

# **INDEPENDENT AUDITOR'S REPORT** (continued)

• Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

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Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the organization to cease to continue as a going concern.

• Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Gilmore + Company US

Mississauga, Ontario April 11, 2025 **Chartered Professional Accountants Licensed Public Accountants** 

Statement of Financial Position December 31, (in U.S. dollars)

<u> </u>		2024	2023
Assets			
Current assets:			
Cash	\$	514,315	\$ 911,846
Accounts receivable (Note 2)		98,734	86,155
Prepaid expenses		109,412	19,526
		722,461	1,017,527
Investments (Note 3)		483,745	216,742
Capital assets (Note 4)		2,170	1,214
	\$	1,208,376	\$ 1,235,483
Liability, Deferred Contributions and Net	Asset	S	
Current liability:			
Accounts payable and accrued liabilities	\$	81,734	\$ 51,981
Deferred contributions -			
Expenses of future periods (Note 5)		685,530	742,390
Net Assets:			
Endowment (Note 6)		35,000	35,000
Internally restricted (Note 7)		18,700	18,700
Unrestricted		387,412	 387,412
		441,112	441,112
	\$	1.208.376	\$ 1.235.483

See accompanying notes to financial statements On behalf of the Board of Directors

Director Director

Statement of Operations December 31, (in U.S. dollars)

,	2024	2023
Revenue		
Donations and grants (Note 8)	\$ 590,233 \$	772,009
Membership dues	298,085	297,237
Amortization of deferred capital		
contributions	-	346
Other	8,664	12,089
	896,982	1,081,681
Expenditures (Schedule B)		
Capacity building	103,899	164,058
Advocacy	78,889	133,773
Communications	70,289	65,224
Membership related	62,120	58,956
Partnerships Partnerships	510,820	564,604
	826,017	986,615
Administration, finance and		
governance costs	70,965	95,066
	896,982	1,081,681
Surplus of revenue over expenditures	\$ - \$	-

See accompanying notes to financial statements

Statement of Changes in Net Assets December 31, (in U.S. dollars)

	dowment Note 6)	R	nternally estricted Note 7)	Ur	nrestricted	To	otal 2024	Total 202	 3_
Balance, beginning of year	\$ 35,000	\$	18,700	\$	387,412	\$	441,112	\$ 441,11	2
Surplus of revenue over expenditures	-		_		-		-		
Balance, end of year	\$ 35,000	\$	18,700	\$	387,412	\$	441,112	\$ 441,11	2

See accompanying notes to financial statements

Statement of Cash Flows December 31, (in U.S. dollars)

(III O.O. dollars)		2024		2023
Cash provided by (used in):				
Operating activities:				
Surplus of revenue over expenditures	\$	_	\$	_
Items not affecting cash:	•		·	
Change in fair value of investments		(17,003)		(16,712)
Amortization of deferred contributions relating to		, , ,		,
capital assets		-		(346)
Amortization		1,516		1,688
		(15,487)		(15,370)
Net changes in non-cash net assets:				
Accounts receivable		(12,579)		45,628
Prepaid expenses		(89,886)		(2,479)
Accounts payable and accrued liabilities		29,753		(72,545)
		(88,199)		(44,766)
Financing activity				
Deferred contributions - expenses of future periods		(56,860)		(150,859)
Deterred continuations - expenses of fatare periods		(00,000)		(100,000)
Investing activity				
Purchase of investments		(250,000)		(35,000)
Purchase of capital assets		(2,472)		-
		(252,472)		(35,000)
Decrease in cash during the year		(397,531)		(230,625)
Cash, beginning of the year		911,846		1,142,471
Cash, end of year	\$	514,315	\$	911,846

See accompanying notes to financial statements

Notes to the Financial Statements December 31, 2024

### Nature of the organization

The World Blind Union (WBU) is a globally recognized non-profit organization advocating for approximately 253 million individuals worldwide who are blind or partially sighted. With a vast network spanning over 175 countries, WBU operates through its member organizations, that include both organizations led by those who are blind or partially sighted, and service providers dedicated to supporting the blind and partially sighted community.

WBU envisions a world where all those who are blind or partially sighted are able to achieve their full potential and pursue their dreams however they choose. This vision guides the WBU's mission to create the political, legal, social, and economic conditions globally for people who are blind or partially sighted to have equity, freedom, choice, and autonomy.

WBU was Incorporated in Canada on March 16, 2007 under the Canada Corporations Act and later continued under the Canada Not-for-Profit Corporations Act on December 11, 2013. WBU has been headquartered in Toronto, Canada for nearly two decades.

WBU has been a registered charity under the Income Tax Act of Canada since September 26, 2008, enabling it to enjoy tax-exempt status and issue tax-deductible receipts for donations. WBU diligently adheres to the regulatory requirements to maintain its charitable status, a commitment that management believes has been fully met.

# 1. Significant accounting policies

The financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations and include the following significant accounting policies:

# Foreign currency translation

WBU records all accounting transactions in U.S. dollars, which is its official currency. Monetary assets and liabilities in foreign currencies have been translated into U.S. dollars at the exchange rates prevailing at the balance sheet date. Non-monetary assets and liabilities are converted at the rate of exchange in effect at the date of the transaction. Revenues and expenditures arising from foreign currency transactions have been translated at the exchange rate prevailing at the date of the transactions. Gains and losses arising from these translation policies are included in income.

Notes to the Financial Statements December 31, 2024

# 1. Significant accounting policies (continued)

## **Capital assets**

Purchased capital assets are recorded at cost. Contributed capital assets are recorded at fair value at the date of contribution. Assets are amortized over their expected useful life. If a capital asset no longer contributes to WBU's operations, its carrying amount is written down to its residual value. Repairs and maintenance costs are charged to expense.

Capital assets are amortized on a straight-line basis using the following annual rates:

Computer equipment

3 years

#### Use of estimates

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Such estimates include the useful lives of capital assets and allowances for doubtful accounts. Actual results could differ from those estimates. On an ongoing basis, management reviews its estimates and, as adjustments become necessary, they are reported in the statement of operations in the period in which they become known.

## Revenue recognition

WBU follows the deferral method of accounting for contributions, that include donations, grants, and membership dues. Membership dues do not represent payment for any service rendered to members and are, therefore, in the nature of voluntary contributions received by WBU.

Externally restricted contributions, other than endowments, are recognized as revenue in the year in which the related expenses are incurred.

Endowment contributions are recognized as direct increases in net assets in the year in which they are received.

Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Notes to the Financial Statements December 31, 2024

# 1. Significant accounting policies (continued)

## Revenue recognition (continued)

Income from investments includes the realized gains or losses from the sale of units of WBU's managed investment funds, as well as interest income and unrealized gains or losses representing changes in fair value for the year. Restricted investment income attributable to endowments and deferred contributions are deferred and recognized as revenue in the year in which the related expenses are recognized. Unrestricted investment income and interest income are recognized as revenue when earned.

#### **Financial instruments**

WBU initially measures its financial assets and liabilities at fair value. WBU subsequently measures all its financial assets and financial liabilities at amortized cost, except for investments in equity instruments that are quoted in an active market initially and subsequently measured at fair value. Transaction costs incurred on the acquisition of financial instruments measured subsequently at fair value are expensed as incurred.

#### 2. Accounts Receivable

	2024	2023
Memberships receivable	\$ 43,793 \$	35,815
Allowance for doubtful accounts	(10,948)	(8,954)
Project and core funding receivable	59,362	48,235
Miscellaneous receivable	(293)	9,660
Sales tax rebate receivable	6,820	1,399
	\$ 98,734 \$	86,155

#### 3. Investments

	2024			2024	2023		2023
		Market		Cost	Market		Cost
Marketable securities Guaranteed Investment Certificate (GIC) and cash	\$	146,990 336,755	\$	122,727 330,252	\$ 139,291 77,451	\$	129,047 76,000
	\$	483,745	\$	454,932	\$ 216,742	\$	205,047

Notes to the Financial Statements December 31, 2024

## 3. Investments (continued)

In August 2024 WBU invested \$43,241 (2023 - \$41,000) with the Bank of Nova Scotia as collateral for credit associated with a business VISA account. The deposit is in the form of cash available for investment.

In September 2024 WBU invested \$37,011 (2023 - \$35,000) with the Bank of Nova Scotia for the Hermoine Grant Calhoun Scholarship Fund (Calhoun endowment).

In July 2024 WBU invested \$250,000 (\$2023 - nil) with the Bank of Nova Scotia for general purposes. The deposit is in the form of cash available for Investment.

The change in fair value of investments during the year resulted in an unrealized gain of \$17,003 (2023 - \$16,712) of which \$9,591 (2023 - \$15,278) is included in deferred contributions since the use of such funds is externally restricted and \$7,412 (2023 - \$1,434) is included in revenue since the use of such funds is unrestricted.

## 4. Capital assets

			2024					2023
	Cost						Net b	
Computer equipment	\$	6,049	\$	3,879	\$	2,170	\$	1,214

#### 5. Deferred contributions

Deferred contributions related to expenses of future periods represent unspent, externally restricted amounts. The amounts received and revenue during the year have been summarized and shown on Schedule A attached to the financial statements.

#### 6. Endowment

The investment income earned on the Calhoun endowment is to be used to award annual scholarships to blind female students attending college in their own country.

#### 7. Internally restricted net assets

The Board of Directors has designated certain net assets as internally restricted for the following purposes determined and approved by the Board of Directors.

	2024			
Pedro Zurita scholarship fund				
Balance, beginning of year	\$ 18,700	\$	18,700	
Balance, end of year	\$ 18,700	\$	18,700	

Notes to the Financial Statements December 31, 2024

## 8. Donations and grants

The following represent donations and grants revenue:

	2024	2023	
Externally restricted:			
Core Support	\$ 76,262	\$ 176,049	
Braille Proram	-	793	
CBM Advocacy	304,000	313,973	
International Disability Alliance (IDA)	187,706	224,031	
General Assembly Digital Literacy	20,943	-	
Ukrainian Unity Fund	 -	20,010	
	588,911	734,856	
Unrestricted donations	1,322	37,153	
	\$ 590,233	\$ 772,009	

# 9. Expenditures by type and area of activity

The costs of carrying out the various activities have been summarized and shown on Schedule B attached to the financial statements. Costs that cannot be specifically identified with a particular activity and that benefit more than one activity have been allocated on the basis of estimates of the portion of time expended by staff on the various activities and by other bases of cost allocation considered reasonable and applied consistently.

Notes to the Financial Statements December 31, 2024

#### 10. Financial instruments

The significant financial risks to which WBU is exposed are as follows:

#### Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Changes in the bank's prime interest rate can cause fluctuations in interest payments and cash flows. WBU does not use derivative financial instruments to alter the effects of this risk.

#### Credit risk

WBU is exposed to credit risk in the event of non-performance by members, as well as non-performance of other entities that have pledged donations and grants to WBU, but WBU does not anticipate such non-performance. WBU's maximum credit risk is the fair value of the accounts receivable.

#### Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of change in market prices. WBU's investments in the stock market exposes WBU to market risk as such investments are subject to changes in the share price. WBU does not use derivative financial instruments to alter the effects of this risk.

## **Currency risk**

Currency risk is the risk to WBU's operating results that arise from fluctuations of foreign exchange rates and the degree of volatility of these rates. WBU is exposed to foreign currency exchange risk on cash and accounts payable held in foreign currencies. WBU does not use derivative instruments to reduce its exposure to foreign currency risk. As at December 31, 2024 Canadian denominated cash amounted to \$110,742 (2023 - \$132,938). Canadian denominated accounts receivable amounted to \$6,820 (2023 - \$1,399). Canadian denominated accounts payable and accrued liabilities amounted to \$80,210 (2023 - \$51,981).

Deferred Contributions - Expenses of Future Periods Continuity For the Year Ended December 31, (in U.S. dollars) Schedule A

	Balance,			
	beginning of	Amounts	Amounts recognized	Balance, end of
Fund	year	received	in the year as revenue	year 2024
Membership dues				
received in advance	\$ 6,496	\$ 1,569	\$ 3,510	\$ 4,555
General Assembly	242,023	-	-	242,023
Calhoun Endowment	667	1,892	-	2,559
Christian Blind Mission	4,026	304,000	304,000	4,026
P. Zurita	3,447	663	301,000	4,110
Core Sponsorship	3,447	003	-	4,110
Support	154,045	25,000	76,262	102,783
International Disability	104,040	20,000	10,202	102,700
Alliance	31,046	182,339	187,706	25,679
Braille Programs	18,636	2,291		20,927
Barbara J. Marjeram	,	,		,
Braille Literacy				
Scholarship Fund	23,145	2,843	-	25,988
Gerald Dirks Scholar-				
ship for Advancement				
of Braille Literacy	43,004	5,278	-	48,282
Mary Hochhausen Prize				
for Music and Braille				
Literacy	78,366	9,624	-	87,990
Spanish National				
Organisation of the				
Blind	20,943	-	20,943	-
Dansk Blindesamfund	8,991	-	-	8,991
North America				
Caribbean Regional				
Develoment Fund	262	-	-	262
Ukrainian Unity Fund	107,293	62		107,355
Total	\$ 742,390	\$ 535,561	\$ 592,421	\$ 685,530

# WORLD BLIND UNION Schedule B

Statement of Expenditures by Type and Area of Activity For the Year Ended December 31, (In U.S. Dollars)

	Capacity building	Advocacy	Communicat-	Membership	Partner- ships	Administration, finance and		
	3					governance		
Type of Expenditure							Total 2024	Total 2023
Accounting	\$ 4,669	\$ 4,669	\$ 2,802	\$ 1,868	\$ 934	\$ 3,735	\$ 18,677	\$ 19,387
Assistance and donations	-	-	-	-	-	-	-	25,010
Audit	-	-	-	-	3,336	7,942	11,278	12,959
Bank charges	1,063	1,063	638	425	213	850	4,252	5,813
Committee and project costs	-	-	-	-	107,602	-	107,602	111,596
I.T. services	1,496	1,496	897	598	1,496	1,197	7,180	1,162
Legal	-	-	-	-	-	-	-	793
Member dues waived	-	-	-	30,564	-	-	30,564	15,347
Office costs and supplies	432	432	259	173	86	345	1,727	1,788
Other costs	3,190	3,190	24,870	1,276	20,656	2,464	55,646	16,916
Postage and courier	5	5	3	2	1	4	20	19
Professional fees	14,455	14,455	8,673	5,782	6,731	11,564	61,660	61,307
Regional Assemby	25,010	-	-	-	-	-	25,010	49,334

WORLD BLIND UNION Schedule B

Statement of Expenditures by Type and Area of Activity For the Year Ended December 31, (In U.S. Dollars)

	Capacity	Advocacy	Communicat-	Membership	Partner-	Administration,		
	building		ions		ships	finance and		
Type of Expenditure						governance	<b>Total 2024</b>	Total 2023
Salaries and benefits	39,849	39,849	23,910	15,940	286,915	31,880	438,343	460,049
Telephone	214	214	128	86	43	171	856	624
Translation	405	405	243	162	81	324	1,620	895
Travel - CBM and IDA	-	-	-	-	80,537	-	80,537	102,156
Travel - officers and executive	10,945	10,945	6,567	4,378	2,189	8,756	43,780	195,013
Travel - staff	2,166	2,166	1,299	866	-	1,733	8,230	1,513
Total	\$ 103,899	\$ 78,889	\$ 70,289	\$ 62,120	\$ 510,820	\$ 70,965	\$ 896,982	\$ 1,081,681